FINANCIAL STATEMENTS
YEARS ENDED
JUNE 30, 2022 AND 2021
AND
INDEPENDENT AUDITOR'S REPORT

WALSH & CO. ACCOUNTANTS & CONSULTANTS

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WALSH & CO.

ACCOUNTANTS & CONSULTANTS

Board of Directors National Tay-Sachs & Allied Diseases Association, Inc. 2001 Beacon Street, Suite 204 Boston, Massachusetts 02135

INDEPENDENT AUDITOR'S REPORT

We have audited the accompanying financial statements of National Tay-Sachs & Allied Diseases Association, Inc. (a non-profit organization), which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities and changes in net assets, cash flows and functional expenses for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement in the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of National Tay-Sachs & Allied Diseases Association, Inc. as of June 30, 2022 and 2021, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

October 14, 2022 Winchester, MA

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STATEMENTS OF FINANCIAL POSITION JUNE 30, 2022 AND 2021

ASSETS:	<u>2022</u>	<u>2021</u>
Current Assets:		
Cash and cash equivalents	\$ 3,046,835	\$ 2,479,435
Accounts receivable, net	58,400	199,841
Prepaid expenses	8,558	5,558
Deposits	900	900
Total current assets	3,114,693	2,685,734
Property and equipment, net	1,452	1,058
Total Assets	<u>\$ 3,116,145</u>	<u>\$ 2,686,792</u>
LIABILITIES AND NET ASSETS: Current Liabilities: Accounts payable Contributions collected early Accrued expenses Total Current Liabilities Commitment and contingencies	\$ 21,320 2,243 23,563	\$ 11,777 15,000 <u>49,751</u> 76,528
Net Assets	1 101 001	
Without donor restrictions	1,121,884	1,256,523
With donor restrictions	1,970,698	1,353,741
Total Net Assets	3,092,582	_2,610,264
Total Liabilities and Net Assets	<u>\$ 3,116,145</u>	<u>\$ 2,686,792</u>

See accompanying notes.

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS YEARS ENDED JUNE 30, 2022 AND 2021

<u>Totals</u>	\$ 353,298 127,824 621,768 62,500	30,250 47,640 75,504 1,264	1,320,048		1,320,048	518,841 92,366 137.088 748,295	571,753	2,038,511	\$ 2,610,264
2021 With donor Restrictions	\$ 346,040		346,040	(191,943)	154,097		154,097	1,199,644	\$ 1,353,741
Without Donor Restrictions	\$ 353,298 127,824 275,728 62,500	30,250 47,640 75,504 1,264	974,008	191,943	1,165,951	518,841 92,366 137,088 748,295	417,656	838,867	\$ 1,256,523
<u>Totals</u>	\$ 157,489 76,288 662,513	123,070 232,337 1,411	1,253,108		1,253,108	530,323 60,357 180,110 770,790	482,318	2,610,264	\$ 3,092,582
2022 With Donor Restrictions	\$ 30,000 482,638	232,337	744,975	(128,018)	616,957		616,957	1,353,741	\$ 1,970,698
Without Donor Restrictions	\$ 157,489 46,288 179,875	- 123,070 1,411	508,133	128,018	636,151	530,323 60,357 180,110 770,790	(134,639)	1,256,523	\$ 1,121,884
Support:	Special events and gifts, net Foundations and corporations Mail solicitations and contributions PPP loan forgiveness	Revenue: Quality control fees Licensing income Annual conference Interest and dividend income		Net Assets Released from Restrictions: Satisfaction of program restrictions	Total Support and Revenue	Expenses: Program services Administrative Fundraising Total Expenses	Changes in Net Assets	Net Assets, Beginning of year	Net Assets, End of Year

See accompanying notes.

STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2022 AND 2021

	<u>2022</u>	<u>2021</u>
CASH FLOWS FROM OPERATING ACTIVITIES: Change in Net Assets Adjustments to Reconcile Change in Net Assets to Net Cash Provided by operating activities:	\$ 482,318	\$ 571,753
Depreciation	594	743
Increase (decrease) in accounts receivable	141,441	(98,716)
Increase in prepaid expenses	(3,000)	(1,500)
Increase in accounts payable	9,543	7,125
(Decrease) increase in contributions collected early	(15,000)	12,500
Decrease in accrued expenses	(47,508)	(11,615)
Net Cash Provided by Operating Activities	568,388	480,290
CASH FLOWS FROM INVESTING ACTIVITIES Sales of investments		694,868
Purchase of fixed assets	(988)	(149)
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Net Cash Used in Investing Activities	(988)	694,719
CASH FLOWS FROM FINANCING ACTIVITIES		//-
Forgiveness of PPP loan		(62,500)
Net Cash Used In Financing Activities	-	(62,500)
NET CHANGE IN CASH AND		
CASH EQUIVALENTS	567,400	1,112,509
CASH AND CASH EQUIVALENTS,		
BEGINNING OF YEAR	2,479,435	1,366,926
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 3,046,835	\$ 2,479,435

STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2022

Total Expenses	\$ 445,062 34,593 22,288	501,943	10,377	594	2,394 2,664	21,563	5.501	4,045	1,339	4,728 2,078	10,617	42,050	2,340	5,000	3,000	23,535	631	268,847	\$ 770,790
Total Supporting <u>Services</u>	\$ 155,772 12,103 7,822	175,697	3,632 7,462	208	932 932		1,925	1,416	339	1,414	10,617	14,820	1,057	9,0/0	1 138	7,220	221	64,770	\$ 240,467
Fundraising	\$ 120,167 9,340 6,018	135,525	2,802 5,734	160	719		1,485	1,092	1 277	1,2,1	10,617	11,208	7.610	610,7	878	177	171	44,585	\$ 180,110
Management and <u>General</u>	\$ 35,605 2,763 1,804	40,172	830 1,728	48	213		440	324	339	1,414		3,612	1,037	107,7	260	7,043	50	20,185	\$ 530,323 \$ 60,357 See accompanying notes.
Total Program <u>Services</u>	\$ 289,290 22,490 14,466	326,246	6,745 13,806	386	1,732	21,563 76 954	3,576	2,629	1,000 3,073	664	1	27,230	1,203	5.000	2,114	16,015	410	204,077	\$ 530,323 See accomp
Research	\$ 84,562 6,578 4,235	95,375	1,972 4,035	113	206	389 76.954	1,045	692	868	353		8,011	5 361	,	618	15,096	120	116,695	\$ 212,070
Education	\$ 53,407 4,151 2,675	60,233	1,245 2,549	71 287	320	3,924	661	485	267			5,211	3386		390		92	19,730	\$ 79,963
Family Services	\$ 151,321 11,761 7,556	170,638	3,528 7,222	202	906	17,250	1,870	1,375	1,608	311	14.000	14,008	9.594	5,000	1,106	616	214	67,652	\$ 238,290
	Salaries Payroll taxes Employee benefits Total salaries and	related expenses	Bank fees Computer services Conference	Depreciation Dues and subscriptions	Equipment rental	Fundraising Grants	Insurance	License and fees Miscellaneous	Office expense	Postage and shipping	Printing and reproduction	Publications	Rent	Scholarship awards	Telephone	Travel and meetings	Utilities		Total Expenses

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STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2021

	Family			Total Program	Management and		Total Supporting	Total
Salaries	<u>Services</u> \$ 122,606	Education \$ 25.242	Research \$ 72 121	Services 2 19 969	General © 43,272	Fundraising	Services	Expenses
Payroll taxes	10,453	2,152	6,149	18.754	3,689	8 301	3 140,636 11 000	\$ 360,605
Employee benefits Total salaries and	7,658	1,577	4,505	13,740	2,703	6,081	8,784	22,524
related expenses	140,717	28,971	82,775	252,463	49,665	111,745	161,410	413,873
Bank fees	3,218	609	3,305	7,132	435	1.131	1.566	8698
Computer services	•				4,263	2,962	7,225	7,225
Conference	34,066			34,066				34,066
Depreciation	275	52	282	609	37	26	134	743
Dues and subscriptions	1,008	191	1,036	2,235	136	354	490	2,725
Equipment rental	886	187	1,015	2,190	134	347	481	2,671
Fundraising						15,393	15,393	15,393
Grants	15,292	27,941	137,310	180,543				180,543
Insurance	1,058	200	1,086	2,344	143	372	515	2,859
License and fees					089		089	680
Miscellaneous					157		157	157
Office expense					2.897		7 897	7 897
Postage and shipping	307	32	113	452	1,133	32	1.165	1,677
Printing and reproduction					1,999		1,999	1 999
Professional fees	10,667	2,018	10,956	23,641	1,442	3,748	5,190	28 831
Publications	223	3,121		3,334	750	`	750	4.094
					27,300		27 300	27300
Scholarship awards	7,500			7,500	`		2 2 2 5 1	7,500
Telephone	940	178	965	2,083	127	330	457	2,540
Travel and meetings Utilities			239	239	744	577	1,321	1,560
	75,542	34,529	156,307	266,378	42,701	25,343	68,044	334,422
Total Expenses	\$ 216,259	\$ 63,500	\$ 239,082	\$ 518,841	\$ 92,366	\$ 137,088	\$ 229,454	\$ 748,295

See accompanying notes.

NOTES TO FINANCIAL STATEMENTS <u>JUNE 30, 2022 AND 2021</u>

NOTE 1 - ORGANIZATION

National Tay-Sachs & Allied Diseases Association, Inc. (the "Association) is a not-for-profit, voluntary health and welfare organization. It raises funds to support and implement charitable and educational programs that aid in the detection, treatment and prevention of Tay-Sachs & other related genetic diseases occurring in infants, children and adults. The Association also raises funds to support its family services, research and advocacy programs relating to these rare neurodegenerative genetic disorders. The national offices of the Association are located in Brighton, Massachusetts. In addition, there is an active chapter in Pennsylvania, as well as affiliates in Canada and Pennsylvania and a member organization in Florida.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a.) <u>Financial Statement Presentation</u>

The Association prepares its financial statements in accordance with generally accepted accounting standards and principles established by the Financial Accounting Standards Board (FASB). References to U.S. generally accepted accounting principles (U.S. GAAP) in these notes are to the FASB Accounting Standards Codification (ASC).

(b.) Recently Adopted Accounting Policies

The Association had previously adopted FASB's Accounting Standards Update (ASU) 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities.* This ASU addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources and the lack of consistency in the type of information provided about expenses and investment return. The Association has adjusted the presentation of the financial statements accordingly. The adoption of this ASU did not impact the Association's net asset classes, results of operations, or cash flows for the year ended June 30, 2022 and 2021.

(c.) Net Assets

Net Assets without donor restrictions are those net resources that bear no external restrictions and are generally available for use by the Association.

Net assets with donor restrictions are amounts received or committed by donors with purpose or time restrictions that have not yet been met and permanently restricted funds. Net assets with donor restrictions consist of the following at June 30:

Time/purpose restriction $\frac{2022}{\$1,970,698}$ $\frac{2021}{\$1,353,741}$

(d.) Revenue Recognition

Revenue from programs and events, sale of publications, and other sources is recognized in the period in which the services are provided.

Contributions without donor restrictions are recognized as revenue when unconditionally committed or received. Contributions with donor restrictions are recorded as revenues and net assets with donor restrictions when received or unconditionally pledged. Transfers are made to net assets without donor restrictions as services are performed and costs are incurred or as time restrictions lapse.

(e.) <u>Contributions:</u>

The Association's contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions.

Many individuals volunteer their time and perform a variety of tasks that assist the Association in accomplishing its goals. During the years ended June 30, 2022 and 2021, there were no contributed services meeting the requirements for recognition in the financial statements.

(f.) Property and Equipment:

The Association capitalizes expenditures for property and equipment in excess of \$1,000. Depreciation is computed using the straight-line method. Maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed currently.

Property and equipment purchased by the Association are stated at cost. Donations of property and equipment are stated at their estimated fair value at the date of donation and recorded as unrestricted support unless the donor has restricted the donated asset to a specific purpose.

(g.) <u>Income Taxes:</u>

The Association is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and applicable state law. The accounting standard on accounting for uncertainty in income taxes addresses determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under this guidance, the Association may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. There are no unrecognized tax benefits identified or recorded as liabilities for the years ended June 30, 2022 and 2021.

The Association's tax returns, form 990, for the years ending 2019, 2020, 2021 and 2022 are subject to examination by the IRS, generally for three years after they are filed.

(h.) <u>Functional Allocation of Expenses:</u>

Directly identifiable expenses are charged to programs and supporting services accordingly. Expenses related to more than one function are charged to programs and supporting services on the basis of periodic time and expense studies. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Association.

(i.) Cash Equivalents

For purposes of the statement of cash flows, the Association considers all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents.

(j.) Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. The Association does not charge interest on past due accounts receivable.

(k.) Advertising Costs

The Association follows the policy of charging the costs of advertising to expense as incurred.

(1.) Estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

(m.) Reclassifications

Certain items in the 2021 financial statements have been reclassified to conform to the current year presentation.

NOTE 3 – PROPERTY AND EQUIPMENT

Property and equipment consisted of the following as of June 30:

	<u>2022</u>	<u>2021</u>
Computer equipment	\$ 39,766	\$ 38,778
Furniture and fixtures	10,185	10,185
Website	<u>33,916</u>	33,916
	83,867	82,879
Less: Accumulated depreciation	(82,415)	(81,821)
	<u>\$ 1,452</u>	<u>\$ 1,058</u>

NOTE 4 – <u>SPECIAL EVENTS</u>

Net revenues for special events for the year ended June 30 consist of the following:

	<u>2022</u>	<u>2021</u>
Gross revenues, including gifts	\$ 185,030	\$ 377,714
Less: Related expenses	<u>27,541</u>	<u>24,416</u>
	\$ 157,489	\$ 353,298

NOTE 5 - NET ASSETS WITH DONOR RESTRICTIONS

The net assets with donor restrictions as of June 30 consist of following:

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	<u>2022</u>	<u>2021</u>
Research Initiative	\$ 356,200	\$ 252,907
Aaron's Fund	15,098	11,441
Jones Fund	8,575	8,575
Emma's Fund	21,265	22,202
Madsen Fund	33,257	33,257
Benton Fund	20,649	10,147
Maanas Memorial Fund	14,275	14,275
Katie & Allie Buryk Fund	544,145	409,207
Margolis Fund	20,184	19,898
Baker Fund	1,288	1,288
Gottlieb Fund	12,001	12,252
Jacob's Cure - Canavan	54,196	38,134
Connor's Way Fund	115	115
Hoffman Fund	17,712	17,303
Marion Yanovsky NY Fund	140,888	143,346
Evan Lee Ungerleider Fund	10,469	12,969
Heringer Family Fund	93,934	61,051
Vera Pestochinsky Fund	103,474	101,896
NTSAD Canada	7,161	7,161
Lord Foundation	6,350	2,600
Sussman Family Fund	97,500	73,750
Vayle Rose Fund	46,324	43,586
Russell Elliott Goldstein Fund	8,289	
Annual Conference	232,337	
Research Director	30,000	
Other	<u>75,012</u>	56,381
	<u>\$1,970,698</u>	<u>\$ 1,353,741</u>

NOTE 6 - CONCENTRATION OF CREDIT RISK

The Association maintains its cash in bank deposit accounts which, at times, may exceed generally insured limits. Businesses are allowed unlimited coverage for one checking account at a financial institution while other accounts are covered to the FDIC limit of \$250,000. One investment in a brokerage money market account amounting to approximately \$1,260,000 is not insured by a Federal government agency as of June 30, 2022. At June 30, 2022 and 2021, the Association's cash balance exceeding FDIC insurance limits in banks amounted to approximately \$1,546,000 and \$976,000, respectively.

NOTE 7 - RETIREMENT PLAN

On January 1, 2000, the Association established a SIMPLE IRA pension plan, covering all full time employees who earned \$5,000 or more, per year, during any prior year of employment. The Association may contribute a matching contribution to each eligible employee's SIMPLE IRA equal to the employee's salary reduction contributions up to a limit of 3% of the employee's compensation for the calendar year. Alternatively, the Association may contribute 2% of each eligible employee's compensation regardless of whether the employee elects to make a pretax contribution.

Pension plan expense for the years ending June 30, 2022 and 2021 totaled \$3,056 and \$3,982, respectively.

NOTE 8 - COMMITMENTS AND CONTINGENCIES

The Association has awarded grants for research and other services to independent parties in the scientific community before the end of the year. Generally, the grants are paid over one to two years in installments. These grants are not paid if interim progress reports are not submitted as required and no progress or unsatisfactory progress is made after the initial term. The amount of awards granted and not funded representing contingent liabilities at June 30, 2022 and 2021 approximate \$224,000 and \$32,000, respectively. The contingent liability amounts have not been included in the statements of activities. If the work by recipients of the awards is completed satisfactorily in the future, then the amounts paid will reduce net assets.

NOTE 9 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Association's financial assets available within one year from the statement of financial position as of June 30, 2022 and 2021 for general operating expenses are as follows:

		2022		2021
Cash and cash equivalents	\$ 3,04	6,835	\$	2,479,435
Accounts receivable	5	<u> 8,400</u>		199,841
Total financial assets	3,10	5,235		2,679,276
Less-net assets with specific donor restrictions	(1,950)	6,423)	_(1	,353,741)
Financial assets available to meet cash needs				
For general expenditures within one year	\$ 1,14	<u>8,812</u>	\$	1,325,535

The Association manages liquidity by structuring financial assets to be available as general expenditures, liabilities, and other obligations come due. The Association invests cash in excess of short-term requirements in investments. As of June 30, 2022, the Association has financial assets exceeding one year of operating expenses.

NOTE 10 - LEASE OBLIGATION

As of June 30, 2022, the Association had a two-year lease for the rental of office space for its administrative facilities which became effective September 1, 2021. The future obligations under the lease are as follows:

Year Ending	
<u>June 30</u>	Annual Amount
2023	\$ 28,983
2024	4,850
	\$ 33,833

Rent expense for the years ended June 30, 2022 and 2021 was \$28,217 and \$27,300, respectively.

NOTE 11 - FAIR VALUE MEASUREMENTS

The Association reports under the Fair Value Measurements pronouncements of the FASB Accounting Standards Codification, which establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs of valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described below.

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Association has the ability to access.

Level 2 – Inputs to the valuation include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in active markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs at the closing price reported on the active market on which the individual securities are traded.

Following is a description of the valuation methodologies used for assets measured at fair value. There has been no change in the methodology used at June 30, 2022 and 2021.

Cash or cash equivalent including money market funds: Valued at acquisition cost. Marketable securities: valued at market.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Association believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following tables set forth by level, with the fair value hierarchy, the Association's assets at fair value.

Assets at fair value as of June 30, 2022 (In thousands)

Level 1

Cash and cash equivalents

\$ 3,047

\$ 3,047

Assets at fair value as of June 30, 2021 (In thousands)

Level 1

Cash and cash equivalents

<u>\$ 2,479</u>

\$ 2,479

Valuation and Income Recognition

The Association's cash and cash equivalents and marketable securities as of June 30, 2022 and 2021 are stated at fair value.

NOTE 12 - SUBSEQUENT EVENTS

Association management has evaluated all subsequent events through October 14, 2022, the date the financial statements were available to be issued. There are no subsequent events that require adjustment to or disclosure in the financial statements.

NOTE 15 - COVID - 19

On March 11, 2020, the World Health Organization declared the coronavirus outbreak a pandemic. Actions taken domestically and across the world to help mitigate the spread of the coronavirus included and continue to include restrictions on travel, required quarantine, and mandated closures of certain types of public places and businesses. The coronavirus and actions taken to mitigate the spread of it have had, and may continue to have, some adverse impact on the economies and financial markets.

It is unknown how long the conditions associated with the coronavirus pandemic will last and what the complete financial effect will be to the Association. In addition, to the negative impact of the coronavirus to certain segments of the general economy, the Association's assets may also be vulnerable to these adverse conditions. Depending on the severity and duration of the pandemic, asset quality could deteriorate.